

**DOON UNIVERSITY**

**SCHOOL OF MANAGEMENT**

**MID TERM MAKE UP EXAM OCT-NOV 2014**

**MBA-III SEMESTER**

**COMPENSATION MANAGEMENT**

**MMS- 529.**

**MM:30 MARKS (10 each)**

1. Explain the importance of compensation management
2. How do you reward employees?
3. Explain intrinsic and extrinsic motivators.