

## DOON UNIVERSITY, DEHRADUN

# Semester Final Examination, Second Semester, 2014 School of Management

#### **MBA**

Course: IMBA-206, Organizational Behaviour

Time Allowed: 3Hours

Maximum Marks: 50

#### **SECTION A**

Attempt any seven questions given below:

(2\*7=14 marks)

- 1. Define Organizational Behaviour.
- 2. Define Learning?
- 3. What is perception?
- 4. What is meant by stereotyping?
- 5. Define personality?
- 6. Differentiate between power and authority?
- 7. Define leadership.
- 8. What is meant by dysfunctional conflict?
- 9. What is reward power?
- 10. What are groups?

#### **SECTION B**

Attempt any four questions in about 400 words each.

(4\*5=20)

- Q1. Why is the study of organizational behaviour important for managers? Discuss.
- Q2. What are perceptual barriers? Explain them in brief.
- Q3. Explain briefly the factors affecting personality.
- Q4. Discuss in brief the evolution of organizational behaviour.
- Q5. Briefly explain the process of group formation.

### **SECTION C**

Note: Attempt any two questions.

(2\*8=16)

- Q1. Explain classical conditioning theory of learning in detail.
- Q2. Define conflicts. Explain the different conflict resolution strategies adopted by organizations.
- Q3. What are the different sources of power? Explain them in detail.
- Q4. Write short notes on any two:
  - a) Johari Window
  - b) Social learning
  - c) Leadership styles
  - d) attitude