

DOON UNIVERSITY, DEHRADUN

End Semester Examination, 2016

School of Communication

M.A. (Mass Communication)-2 Year

Course: COMM - 505: Introduction to Strategic Communication

Time Allowed: 3 Hours

Maximum Marks: 50

SECTION: A (Short Answer Type Questions/ to be answered in about 25 words.

Attempt any FIVE Questions.

(Marks: 2*5=10)

- 1. Expand ASCI, PSRI.
- 2. Who is a 'Creative Boutique'?
- 3. What is Weasel Claim?
- 4. Expand IEC and BCC?
- 5. Name any two Advertising agencies.
- 6. What is Publicity?

SECTION: B (Short Answer Type Questions to be answered in about 75 words.

Attempt any FOUR Questions.

(Marks: 4*5=20)

- 1. What is Dominant Paradigm? Explain in detail.
- 2. Explain the following: (a) Shock Advertisements (b) Puffery.
- 3. What are Radio Rural Forums?
- 4. What is DAGMAR? Explain.
- 5. What is Development Communication? How has the concept of development changed pre and post world war?
- 6. Discuss any 4 Advertising Appeals.
- 7. What are PR Tools? Explain any two.

SECTION: B (Long Answer Type Questions to be answered in about 750 words.)
Attempt any ONE Question.

(Marks:20*1=20)

- 1. What are alternative approaches to Development? Explain any two.
- 2. Discuss the various steps of an Advertising Campaign.
- 3. What is Spin? Explain giving 2 examples from recent happenings.