



24/9/2014

**DOON UNIVERSITY, DEHRADUN**  
**Mid Term Examination, First Semester, 2014**  
**School of Management**

**Course: IMBA 101, Foundations of Management**

**Time Allowed: 90 Minutes**

**Maximum Marks: 30**

**Note: Attempt all sections.**

**SECTION: A**

**I Attempt all questions in about 25 words each.**

**(Marks: 7\*2=14)**

1. Define management.
2. Briefly explain the functions of management?
3. What is the concept of differential piece rate system?
4. What are the three administrative skills used by managers?
5. What is scalar chain?
6. Define planning.
7. Define effectiveness and efficiency.

**SECTION: B**

**II. Attempt any two questions:**

**(Marks: 2\*8=16)**

1. Explain the theory of Scientific Management given by F.W.Taylor. Why was this theory criticised?
2. Write short notes on the following:
  - a. Management Art or Science.
  - b. Planning process
3. What are the Fourteen principles given by Henry Fayol? Explain any seven principles in detail.