



DOON UNIVERSITY, DEHRADUN
SCHOOL OF MANAGEMENT
MBA-III Semester
Course: MMS – 529 COMPENSATION MANAGEMENT
Mid term Examination September 2014

Time Allowed: 2 hours

Maximum Marks: 30

All 7.5 each.

1. Discuss extrinsic vs intrinsic motivators. Which are more powerful?
2. Why is compensation so important?
3. What are the factors affecting compensation?
4. Differentiate between monetary and non-monetary compensation.